

DealCorp.





About DealCorp	7
35 years of developing	9
The team	15
Future projects	23
Current projects	31
Completed projects	45
Our clients	61

CONTENTS



ABOUT DEALCORP

At DealCorp, we are dedicated to building a better urban landscape in Melbourne. Since establishing our business in 1984, we have completed over 50 successful projects, including some of Melbourne's best-known landmarks.

We are specialists in private property development and investment. Our primary work is within the retail, residential and commercial sector. Over the past three decades, we've built up a portfolio that's as diverse and exciting as Melbourne itself.

From award-winning masterplan communities in Bundoora to top-end penthouse towers in South Yarra, we work with prominent architects and consultants to create long-lasting contributions which benefit the wider community.

35 YEARS
OF AWARD-WINNING DEVELOPMENT

DealCorp was established in 1984 by our Executive Chairman, David Kobritz, who inherited a love of property from his father.

The business grew organically and has become one of the most respected names in the property industry, with an unflagging reputation for delivering remarkable outcomes.

At DealCorp, we deliver value, innovation and support that lasts far beyond the final delivery of a project. Our business is about more than building property – it's about building lasting relationships with our partners, consultants and clients.



Aura, Melbourne CBD
Completed 2013



C.F. Row, Fitzroy
Completed September 2017

PRESERVING THE PAST



Glenarm Square, Glen Iris
Current project

WHILE PLANNING THE FUTURE

THE TEAM

Our team brings together the best minds in the business. We love what we do, recognising market trends and responding nimbly to opportunities. We operate as a single unit, focusing on providing value to our clients and partners, and influencing positive change. We consider ourselves leaders, not followers, and have a proven track record of inspiring the industry with our landmark developments.



David Kobritz
EXECUTIVE CHAIRMAN
David is the Founder and Executive Chairman of DealCorp, and the driving force behind its success. He is continually energised by the endless opportunities he finds in Melbourne’s retail, residential and commercial landscape.



Michael Cornwell
CEO AND DEVELOPMENT DIRECTOR
Michael has an innate ability to bring together the best project teams for every development. He has worked in building and development for three decades, making his knowledge and ability to manage all stages of a project a force to be reckoned with.



Leon Hechtman
SENIOR DEVELOPMENT MANAGER
Leon manages the end-to-end development of all projects. From day one, he’s there with a hands-on approach, and his experience in property development spans over a decade. He has the unique ability to look at new opportunities and manage a project from a builder, manager, marketer and end-user’s perspective, and offer invaluable insights.



Teena Lynch
CAPITAL AND ACQUISITIONS EXECUTIVE
Teena negotiates DealCorp’s project funding structures leveraging over 20 years in the corporate finance sector. Utilising her diverse skill set, her responsibilities include new site acquisitions, feasibility analysis and mitigating settlement risk, maximising opportunities for the group’s future growth.



Steve Zigomanis
FINANCIAL CONTROLLER

Steve undertakes all aspects of financial management at DealCorp, including corporate accounting, regulatory and financial reporting, budget preparation and forecasting, and internal control procedures. He has an exceptional ability to manage the office and accounting team.



Ben Perkins
DEVELOPMENT MANAGER

Ben manages all aspects of site development, from design and approvals to construction management and on-site operations. He firmly believes that buildings should enhance people's lives as well as the existing landscape, and his can-do attitude makes him a favourite with clients, stakeholders and suppliers alike.



Snowe Li
HEAD OF NEW BUSINESS

Snowe's focus on driving creative strategy and building successful stakeholder relationships for long-term global growth sees her currently leading DealCorp into the Asia Pacific market. She is invigorated by new challenges and believes in the power of collaboration.



Laurelle Kobritz
PROJECT MARKETING MANAGER

Laurelle works across project and corporate marketing, industry communication and closely follows industry trends and forecasting. Working closely with consultants and designers, Laurelle is across all aspects of marketing and advertising. She leads the corporate identity helping to position DealCorp as a leader in the competitive industry.



Brett Hallam
SALES MANAGER

Brett combines extensive professional knowledge with an honest and direct approach that ensures clients feel both supported and informed. He loves nothing more than taking clients on their journey from off-the-plan purchase to settlement – and beyond.



FUTURE PROJECTS



Ormond Station, Ormond
Artist's Impression

WORKING WITH THE BEST

We consider it a point of pride to select the best sites and the best consultants every single time we start a new project. Our focus is on creating dynamic, innovative and timeless properties that encourage people to rethink what can be achieved in retail, residential and commercial development. Our extensive experience and in-depth understanding of the industry means that DealCorp is equipped to create cutting edge developments in prime locations for years to come.

ORMOND STATION

Ormond

In planning – a public/private partnership

DealCorp was awarded development rights in 2015 over the new underground Ormond Station. With continuing negotiations, plans are being reviewed and considered which will include a shopping centre, full size supermarket and ample car parking. DealCorp look forward to launching the project in 2019.



ROSE ST

Fitzroy

In design

62 Rose Street is strategically positioned within the bustling city fringe suburb of Fitzroy, only 2km from the CBD. The property is walking distance to other popular retail destinations such as Gertrude and Smith Streets, plus an abundance of lifestyle amenity, including Melbourne University, Carlton Gardens and Fitzroy Gardens. Nearby Brunswick Street has become one of Melbourne's best retail and entertainment precincts, anchored by a range of local and national tenants.



OFFICER PRECINCT

Beaconsfield

In planning

Over three hectares of prime Princess Highway frontage sits this highly desirable commercially zoned land, presenting an outstanding opportunity for a high profile project in one of Melbourne's fastest growing suburbs. Anticipated plans include a service station, food outlets and childcare centre which will add much needed services and amenity to a major growth corridor in Melbourne.



POLARIS HOTEL & COMMERCIAL OFFICE
Polaris 3083, Plenty Road, Bundoora
Town planning expected early 2019

Concept plans have been prepared by architects ClarkeHopkinsClarke for an international standard hotel, providing 142 keys over 5 levels. The hotel will incorporate a restaurant, gym, conference facilities, a gastro pub and café, plus basement car parking and storage. The hotel will share the site with a proposed commercial office of approximately 4,000 sqm NLA over 4 levels.



POLARIS STUDENT ACCOMMODATION
Polaris 3083, Plenty Road, Bundoora
Town planning expected early 2019

Architects ClarkeHopkinsClarke have prepared concept plans for the proposed student accommodation providing for 200 studio apartments over 7 levels, administrative and communal facilities plus basement car parking, bike parking and storage. DealCorp has worked to ensure the project delivers a high quality product that will satisfy both operator and student requirements.



CURRENT PROJECTS

GLENARM SQUARE
Glen Iris

As part of the Level Crossing Removals Project taking place across Melbourne is the Gardiner Station upgrade, an incredible opportunity in the heart of leafy Glen Iris. The now vacant land has town planning approval for 120 apartments across 8 levels. The proposed scheme completed by Plus Architecture and Hecker Guthrie Interior Design is a stunning new concept integrating residential, retail, commercial and rail for the area. DealCorp launched Glenarm Square in Spring 2018.



Glenarm Square, Glenarm Road, Glen Iris
Artist's Impression



4248 Claremont St, South Yarra
Under construction
Artist's Impression

42-48 CLAREMONT STREET
South Yarra

With construction commencing in Spring 2018 and estimated completion in late 2020, every element of 42-48 Claremont Street has been designed to make modern living a bigger and better experience. Across a 21 level landmark tower, a selection of 1 and 2 bedroom residences and 2 and 3 bedroom penthouses have been purposefully made for more space, more natural light, more storage and more top-end inclusions, making 42-48 Claremont Street stand out above the rest.



MCKN
236 Jasper Road, McKinnon

MCKN sits in the heart of McKinnon, a suburb renowned for its educational options, sports facilities and proximity to Melbourne's Brighton beach and Port Phillip Bay. Magnificent finishes and large internal living, dining and alfresco areas will no doubt fill a gap in a very strong inner urban location. The development will offer a ground floor retail space, ideal for one of Melbourne's leading cafe operators to take over and serve the local community and residents.





MCKN, McKinnon
Artist's Impression

NOVA HERITAGE & CONTEMPORARY TERRACES

Polaris 3083, Plenty Road, Bundoora

The final stage of the masterplanned development sits in the centre of the Polaris 3083 site and adjoins the vast La Trobe University Campus. The masterplan community developed over the past 10 years will set the final stage of residential development with Nova. The heritage facade of the brick buildings will remain, and a new concept townhouse precinct will sit proud behind the facade.



Artist's Impression

LUNAR TOWNHOUSES

Polaris 3083, Plenty Road, Bundoora

Set against green landscapes, Lunar Townhouses bring lifestyle luxury to the neighbourhood. A carefully integrated yet distinctly individual series of 14 two-level townhouses have their own entrances and 2 car spaces. Design encourages the open flow of space and light and offers flexible zones for dining, entertaining and lounging.



Artist's Impression

LUNAR APARTMENTS

Polaris 3083, Plenty Road, Bundoora

Lunar Apartments deliver the best in innovative modern design, underscored by environmentally sustainable principles. Architecture by multi-award winning ClarkeHopkinsClarke focuses on premium quality and modern functions as priorities for each residence. Light-filled living with distinctly upmarket finishes and luxury inclusions impress with their timeless style and ease of living.



Artist's Impression

ECLIPSE HERITAGE APARTMENTS
Polaris 3083, Plenty Road, Bundoora

Sold out and under construction in 2020, Eclipse is an exclusive collection of only 10 apartments that re-imagine heritage design for modern living. A thoughtful approach brings old and new together in an individual and unique expression of residential living. Authentic red brickwork, solid wood, box sash windows, white gables, pitched roof lines and other original features have been preserved to define the façade. Highly acclaimed ClarkeHopkinsClarke architects have respectfully reworked the design to retain the grand scale of the original building.



ECLIPSE TOWNHOUSES STAGES 1 & 2
Polaris 3083, Plenty Road, Bundoora

A luxury collection of 19 dual level townhouses, all featuring distinctly larger spaces, refined architectural inclusions and a selection of superior materials and finishes. The townhouses are under construction in 2020, and have been designed as a premium benchmark to celebrate the beginning of the final residential stage of the Polaris 3083 Masterplan. This highly anticipated collection is situated within the leafy canopies of a tranquil, tree-lined neighbourhood just a few minutes walk from Polaris Town Centre, and are all sold out.



ECLIPSE TOWNHOUSES STAGE 3
Polaris 3083, Plenty Road, Bundoora

Uncover blissful townhouse living, with ten beautifully designed three & four bedroom townhouses situated on a leafy tree-lined street in the brilliantly connected heart of Melbourne's Inner North. Designed by award-winning architects ClarkeHopkinsClarke, Eclipse Stage 3 offers the best of home comforts. With walls of glazing creating a seamless flow of natural light and sense of connection between a private outdoor retreat and interior living zones, there is increased room to entertain, while also offering a secluded space to relax outdoors.



COMPLETED PROJECTS



Era, Cremorne
Completed 2006

Completed in 2006, Era is a stand out landmark building in Cremorne, taking a former derelict factory and transforming the site into 140 apartments, 19 townhouses, an internal garden, pool and 4,600 sqm of commercial space.

From boutique developments, mixed use projects to master planned communities, our projects feature the best in design and sustainable principles, pioneering in location and execution, we set the bar for the industry.

C.F. ROW
237 Napier Street, Fitzroy
Completed 2017

Awarded the residential development award at the 2018 AIA awards, C.F. Row is an exceptional benchmark development at a leading Fitzroy address which has transformed a factory site into a distinct architectural landmark. Award-winning architects Woods Bagot design adeptly incorporates the site's heritage facade within a 54 apartment and 7 townhouse development across 4 levels, surrounded by landscaping by award-winning Jack Merlo design.



ASPIRE
Polaris 3083, Plenty Road, Bundoora
Completed 2017

Blending park life with modern convenience, this premium 19 townhouse and 20 apartment precinct at Polaris is a crafted blend of heritage architecture and contemporary design. Bordering open green spaces and a thriving town centre, the newest addition to the ever growing Polaris masterplan benchmarks highly sustainable urban living without compromising on luxury living.



KUBIX
400 Burwood Highway, Wantirna South
Completed 2017

Bringing inner city style to Knox with spectacular views over 8 levels, Kubix offers contemporary one, two and three bedroom apartments in three secure separate buildings totalling 236 residences. Luxury amenities include an indoor swimming pool, sauna, steam room, gymnasium, alfresco entertaining facilities and a resident's lounge. Kubix has revolutionized modern living in Knox!



SUMMIT 22
Polaris 3083, Plenty Road, Bundoora
Completed 2017

Architecture by ClarkeHopkinsClarke delivers space, light, top level design features and contemporary lifestyle luxuries across 2 levels of 1, 2 and 3 bedroom apartments with generous balconies, ground floor retail, cafés and secure, underground parking. Summit 22 is integrated within Bundoora's foremost dining and retail village bordered by La Trobe University and connected to the CBD by multiple transport options.



Capella
Polaris 3083, Plenty Road, Bundoora
Completed 2016

Inspiring new standards in low maintenance living, Capella features 72 one and two bedroom apartments. The project introduces inner-city style and value for the local market. Set in an idyllic location within the Polaris master-planned development, Capella is steps from the thriving town centre and transport options.



STELLAR TOWNHOUSES

Polaris 3083, Plenty Road, Bundoora
Completed 2015

Stellar townhouses sold out within 3 months of launching. This high-demand product was scooped up by locals who had been waiting for a modern townhouse option. The stage included 70 dual-level 3 and 4 bedroom townhouses, which have seen record re-sale numbers since completion, and continues to impress in all the right circles.



ARCADIA

1344 Dandenong Road, Chadstone
Completed 2015

A progressive location, tightly held and future forward. Amenity and access is king. The ever-expanding Chadstone Capital, local universities, transport and recreational facilities delight investors and residents alike.



8 BOND ST
South Yarra
Completed 2014

Aspirational living realised at the "Paris End" of Chapel Street. Unique entry into a high density area. Boutique market appeal in both size and exclusivity and added luxury with designer interiors by Sandi Bird.





Kubix, Wantirna South
Completed 2017

AURA
Melbourne CBD,
Completed 2013

Aura is a landmark project set on Flinders Street, opposite Melbourne's Crown Casino. The 275 apartment development was a outstanding urban example of living with everything on your doorstep. A stylish building with a unique design will see Aura sit proud for years to come.



POLARIS 3083 Stage 1
Plenty Road, Bundoora
Completed 2013

The vision is now a reality. A thriving village centre combines unique streetscapes, places to gather and tranquil landscapes to foster a connected community. Polaris Town Centre features an ever growing offering of dining, cafés, fashion, homewares, supermarket and everyday essentials, to support the stunning residential apartments in the heart of the precinct.



GREVILLE
Greville St, Prahran
Completed 2013

Modernist architecture on Melbourne's iconic style street defines Greville. PLUS architecture developed a interesting and unique outcome for this hotly contested address. Pioneering prior to other developers realising this location as one of Melbourne's greatest shopping, dining and retail destinations, DealCorp foresaw this as the place everyone wants to live.



Our portfolio includes over 50 successfully completed projects. DealCorp has been privileged to develop within Melbourne over the last 35 years, and we see it as our responsibility to drive higher industry standards in quality, design, sustainability and ultimately, liveability.



FABRIK
Brunswick, 2011



ARKANA
Dandenong, 2009



GATEWAY
Chadstone, 2009



ZOORAK
South Yarra, 2007



LYSTERVILLE
Malvern, 2007



ESSENDON GRAND
Essendon, 2006



THE CHIFLEY
Melbourne CBD, 2000



YARRA VIEWS
Richmond, 1997

OUR CLIENTS

Our client-focused approach is a major key to our ongoing success in the development and construction industry. We recognise that each site, each project and each client is different. We understand that buying property can be daunting, and draw upon our extensive experience within the industry to educate and empower our clients throughout the entire process.

As a forward-thinking business, we believe that you—the client—have a right to know how your investment is being managed. We offer specialised services and educational sessions for clients who want to learn more about architecture, construction, sustainability and design. We don't follow the standards set by other developers – instead, we aim to be leaders in the property market.



Polaris 3083 Town Centre



"We wanted an apartment that had character and looked different to everything else on the market. At the same time, we also wanted to have modern facilities! The Aspire apartments ticked all our boxes."
 Nhu Nyugen, Aspire



"We really appreciated how much flexibility the developer showed us in accommodating some special refinements we asked for. We never thought that we could get such a sense of space living in an apartment. We have a very green outlook, without the need to worry about maintaining a yard."
 Andrew and Deborah Judkins, Kubix



8 Bond St, South Yarra
Completed 2014

DealCorp project



is the proud recipient of



2016 UDIA
Urban Renewal
Project Award



2017 UDIA
Environmental
Excellence Award



2018 UDIA
Urban Renewal
Project Award



EnviroDevelopment
Sustainable
Living Award

DealCorp project



is the proud recipient of



GROUND FLOOR 155 CREMORNE STREET
CREMORNE 3121 03 9826 2650
DEALCORP.COM.AU

