

DealCorp.

“

At DealCorp, it is important to create the trends, not follow them. Our focus is on producing dynamic, innovative and timeless projects that encourage people to rethink what can be achieved in retail, residential and commercial development.

”

David  
Kobritz

**DAVID KOBRITZ**

*Executive Chairman, DealCorp*





**C.F. ROW**  
237 Napier Street, Fitzroy  
Completed September 2017



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## About DealCorp

At DealCorp, we are dedicated to building a better urban landscape in Melbourne. Since establishing our business in 1984, we have completed over 70 successful projects, including some of Melbourne's best-known landmarks.

We are specialists in private property development and investment. Our primary work is within the retail, residential and commercial sector. Over the past three decades, we've built up a portfolio that's as diverse and exciting as Melbourne itself.

From award-winning masterplan communities in Bundoora to top-end penthouse towers in South Yarra, we work with prominent architects and consultants to create long-lasting contributions which benefit the wider community.



**42-48 CLAREMONT STREET**

42-48 Claremont Street, South Yarra  
Completed May 2021

Over 35 Years of  
Award-Winning  
Development



DealCorp was established in 1984 by our Executive Chairman David Kobritz, who inherited a love of property from his father.

The business grew organically and has become one of the most respected names in the property industry, with an unflagging reputation for delivering remarkable outcomes.

At DealCorp, we deliver value, innovation and support that lasts far beyond the final delivery of a project. Our business is about more than building property – it's about building lasting relationships with our partners, consultants and clients.



**AURA**  
7 Katherine Place, Melbourne CBD  
Completed 2013





**ECLIPSE HERITAGE APARTMENTS & TOWNHOUSES**  
60 Nova Circuit, Bundoora  
Completed 2020

Preserving  
the past.

Planning  
the future.



The Team



# Innovative leaders

Our team brings together the best minds in the business. We love what we do, recognising market trends and responding nimbly to opportunities. We operate as a single unit, focusing on providing value to our clients and partners, and influencing positive change. We consider ourselves leaders, not followers, and have a proven track record of inspiring the industry with our landmark developments.



**DAVID KOBRITZ**  
*Executive Chairman*

Over 35 years in the industry and David continues to be energised by the endless opportunities he discovers in our evolving retail, commercial and residential landscape.

A pioneer of emerging locations and a market leader recognised for his foresight and astute industry knowledge, the remarkable outcomes David delivers are driven by his unwavering commitment to investors, clients, stakeholders and his team.



**MICHAEL CORNWELL**  
*CEO and Development Director*

Michael has developed a list of outstanding credentials from the ground up. He looks great on paper and even better onsite with over 28 year experience and an unmatched understanding of all aspects of construction.





**SNOWE LI**  
*Head of Business Development*

At DealCorp Snowe's focus is on driving strategy, communications and building on professional relationships to lead DealCorp into the Asia Pacific market. Snowe international experience in customer, stakeholder and investor relations gives her an unparalleled breadth of understanding overseas markets.



**LEON HECHTMAN**  
*Senior Development Manager*

Leon's career in property development has spanned over a decade, allowing him to experience varied facets of the industry while acquiring an in-depth understanding of the residential, commercial, retail and community sectors.



**BEN PERKINS**  
*Development Manager*

Ben has an unmatched enthusiasm for making things better, operating from a core belief that architecture and development can be used to improve communities and enhance liveability. His love of adventure and never-ending optimism informs the way Ben works to develop the best living experiences for buyers.



**LAURELLE KOBRITZ**  
*Project Marketing Manager*

Laurelle is hands-on with every aspect of the marketing life of every DealCorp development which keeps her on the run. DealCorp's project successes are a testament to her work ethic and her innate ability to inspire her team to bring their best to each project.



**HENNY CATHARINA**  
*Financial Controller*

Henny is a natural when it comes to all things finance and numbers. With over two decades of experience, Henny has managed large finance teams and counselled national companies on corporate and tax matters. A passion for fiscal analysis and commercial structure has enabled Henny to add unprecedented value to every project and strategy.







Current  
Projects



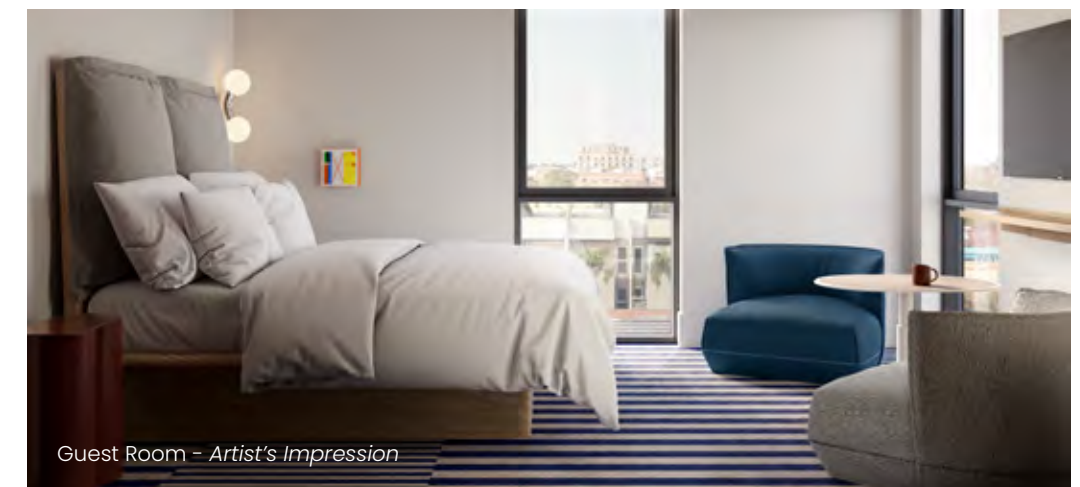
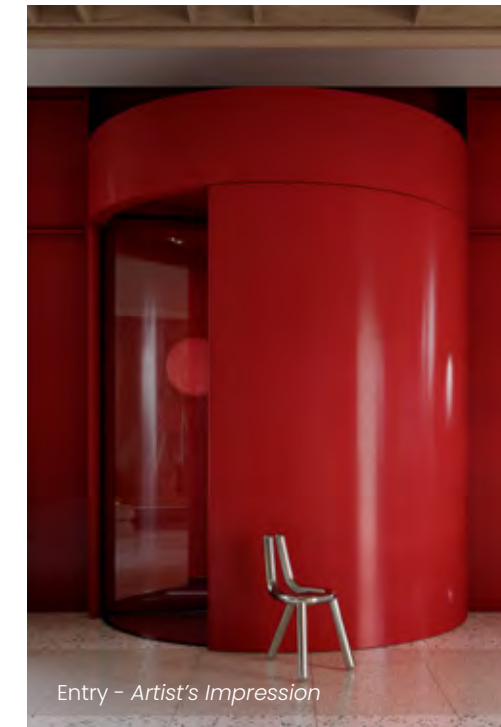
**POLARIS 3083**  
*Plenty Road, Bundoora*

Polaris 3083 is a leading master-planned residential and lifestyle destination in Melbourne's booming north, incorporating townhouses and apartments surrounding a vibrant town centre. Established in 2013 and developing over 14 phases, stage 12 is currently under construction. The precinct is an award-winning example of sustainable and visionary planning, with stages 13 and 14 still to come.

- |   |                               |    |  |
|---|-------------------------------|----|--|
| 1 | Nova Apartments & Townhouses  | 6  | Polaris Medical Centre                             |
| 2 | Retirement & Aged Care Living | 7  | Childcare Centre                                   |
| 3 | Dan Murphy's                  | 8  | Town Centre, incl. Woolworths and Specialty Retail |
| 4 | Chemist Warehouse             | 9  | La Trobe University (approx. 5 min drive)          |
| 5 | Community Centre              | 10 | Bundoora Park                                      |







## The Standard

### THE STANDARD FITZROY 293 Fitzroy Street, Fitzroy

In partnership with hotel group Standard International, The Standard, Fitzroy, is an exciting new venture that will feature 125 rooms over seven levels including an intimate rooftop experience. Opening Spring of 2023, The Standard's unique style of hospitality, defined by compelling design and engaging culinary and cultural experiences, will complement Fitzroy's bustling creative community, surrounded by bars, cafés, galleries and retail.





**NOVA HERITAGE & CONTEMPORARY TERRACES**  
*Polaris 3083, Plenty Road, Bundoora*

Stage 12 of 14 of the leading master-planned residential and lifestyle destination Polaris 3083. Situated in the centre of the site and adjoining the vast La Trobe University Campus you will find Nova. The original facade of the brick buildings will remain and a new concept townhouse precinct will sit proud behind the facade.



**BEACONSFIELD STAGE 1 - BP SERVICE CENTRE**  
*215 Princes Highway, Beaconsfield*

Positioned over three hectares of prime Princess Highway frontage sits this development in one of Melbourne's fastest growing suburbs. Construction progress currently incorporates a BP Service Centre, Hungry Jacks, Carl's Jr and KFC. Future plans for 108 modern new townhouses located adjacent to the centre will add much-needed residential and amenity opportunities to a major growth corridor in Melbourne.



Future Projects



#### ORMOND STATION

Corner North & Katandra Roads, Ormond  
*Artist's Impression*

## Working with the best

We consider it a point of pride to select the best sites and the best consultants every single time we start a new project. Our focus is on creating dynamic, innovative and timeless properties that encourage people to rethink what can be achieved in retail, residential and commercial development. Our extensive experience and in-depth understanding of the industry means that DealCorp is equipped to create cutting edge developments in prime locations for years to come.





## ORMOND STATION

*Corner North & Katandra Roads, Ormond*

DealCorp was awarded development rights in 2017 over the new underground Ormond Station. The acquisition was subject to rezoning, permits and financial close. Plans are being reviewed and considered to meet the current market and will include a shopping centre with 20 shops, full size supermarket, 275 apartments and car parking for residents, shoppers and commuters.







**LOT S9 – APARTMENTS & RETAIL**  
*Polaris 3083, Plenty Road, Bundoora*

Stage 14 at Polaris 3083. Designed by ClarkeHopkinsClarke, plans are underway for a mixed use development in front of Woolworths. Located on the south west corner of Polaris 3083, the plans include over 250 dwellings and a large portion of new retail shops.



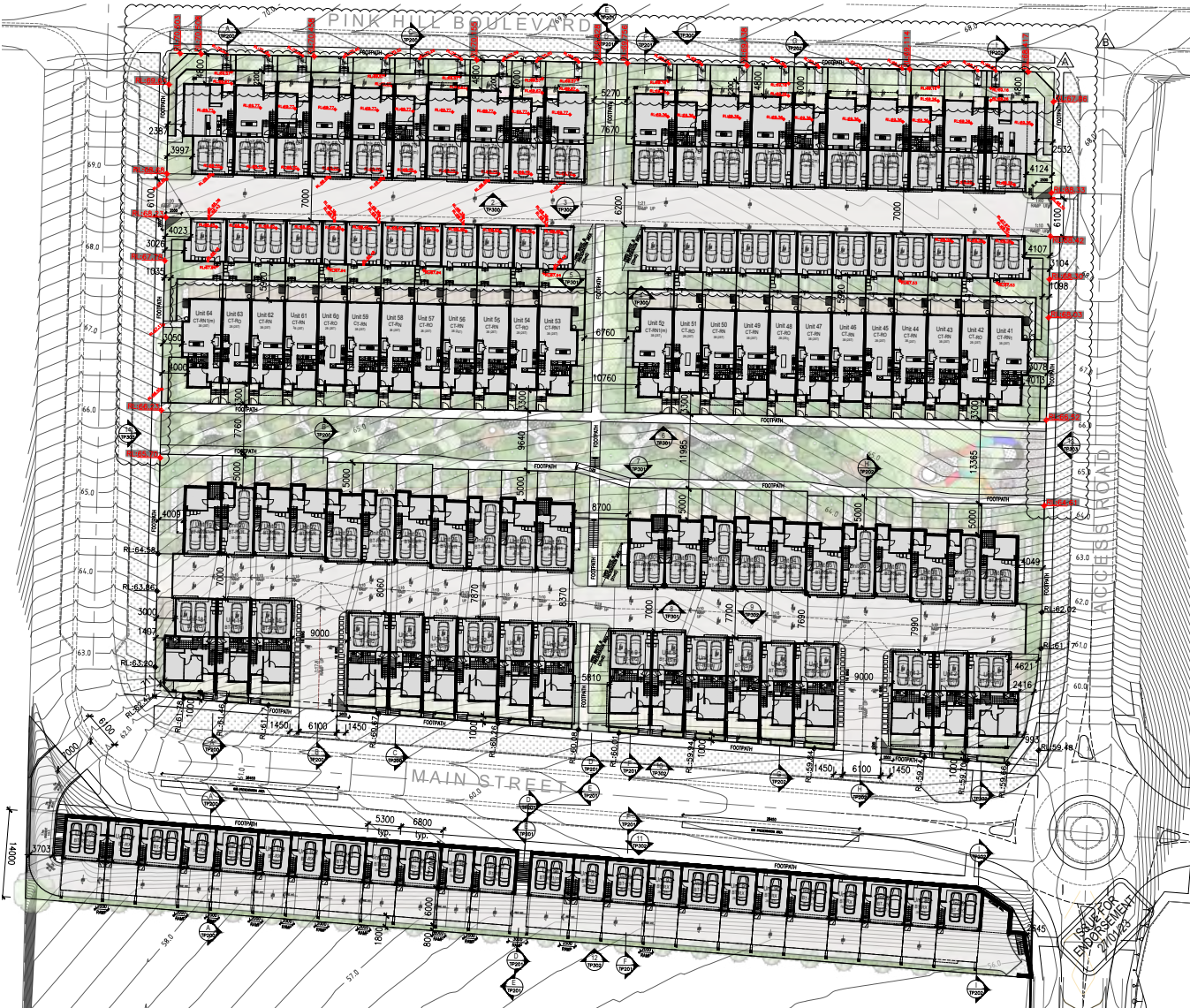
**LOT S3 – APARTMENTS**  
*Polaris 3083, Plenty Road, Bundoora*

Stage 13 of the master-planned development Polaris 3083. Concept plans have been prepared by renowned architects ClarkeHopkinsClarke for a new apartment dwelling in the south-western corner of Polaris 3083.



**BEACONSFIELD STAGE 2 - TOWNHOUSES**  
*215 Princes Highway, Beaconsfield*

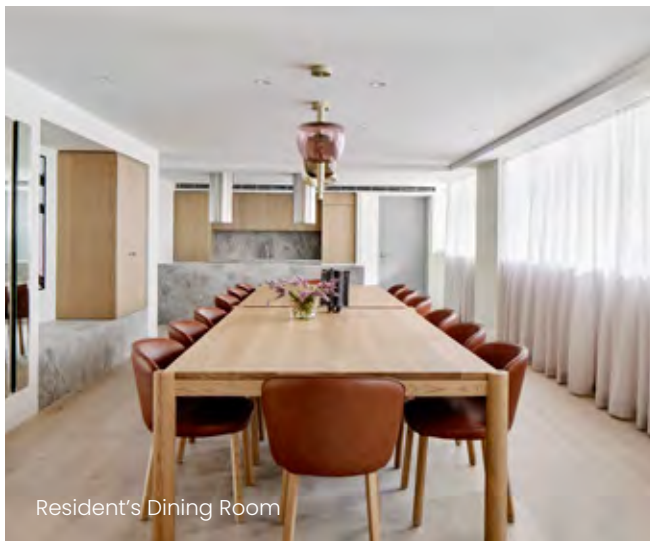
Positioned over three hectares of prime Princes Highway frontage sits this development in one of Melbourne's fastest growing suburbs. Stage 1 construction progress currently incorporates a BP Service Centre, Hungry Jacks, Carl's Jnr and KFC. Future stage 2 plans for 108 modern new townhouses located adjacent to the centre will add much-needed residential and amenity opportunities to a major growth corridor in Melbourne.





Completed Projects





Resident's Dining Room

#### DATE COMPLETED

November 2022

#### COMPLETED VALUE

\$104,000,000

#### GLENARM SQUARE

*5 Glenarm Road, Glen Iris*

Glenarm Square introduces a vibrant, new residential project in the heart of Melbourne's inner East in Glen Iris. It forms part of the State Government Value Capture program. Site acquired from Vic Track from surplus land when the new Gardiner station was constructed below Burke Rd level and the railway crossing was removed. It has been transformed into an 8 storey, 115 apartment project, along with a suite of ground floor retail amenity for the broader community.

Step inside meticulously designed contemporary apartments with architecture by PLUS Architecture, and interior design by Hecker Guthrie. The residences offer a calm and serene material palette, highlighted by elegant stone and timber detailing. A project over 5 years in the making, we are proud to have delivered an outstanding new landmark to Glen Iris which will service not only the residents but the wider community.



Glenarm Square adjoining Gardiner Train Station





**MCKN**  
*236 Jasper Road , McKinnon*

MCKN sits in the heart of McKinnon, a suburb renowned for its educational options, sports facilities and proximity to Melbourne's Brighton beach and Port Phillip Bay. Magnificent finishes and large internal living, dining and al fresco areas will fill a gap in a very strong inner urban location. The development offers a ground floor retail space, for one of Melbourne's leading cafe operators and serve the local community and residents.

**DATE COMPLETED**

November 2021

**COMPLETED VALUE**

\$30,000,000



**FOSTER STREET**  
*153 Foster Street, Dandenong*

This 5 level commercial building, on a prime site of over 1000 sqm in the heart of Dandenong, offers over 4,700 sqm of brand new commercial offices built for the Childrens Court of Victoria. The modern and striking building has been designed by CHT architects and is a welcomed addition to central Dandenong, providing a dedicated and specialised facility for the community.

**DATE COMPLETED**

June 2022

**COMPLETED VALUE**

\$41,750,000





**42-48 CLAREMONT STREET**  
*42-48 Claremont Street, South Yarra*

Every element of 42-48 Claremont Street has been designed to make modern living a bigger and better experience. Across a 21 level landmark tower, a selection of 1 and 2 bedroom residences and 2 and 3 bedroom penthouses have been purposefully made for more space, more natural light, more storage and more top-end inclusions. Also offering great views of Melbourne CBD to the West and Melbourne High play fields to the East, making the building stand out amongst its neighbours.

**DATE COMPLETED**  
November 2020

**COMPLETED VALUE**  
\$98,000,000



**LUNAR TOWNHOUSES**  
*Polaris 3083, Plenty Road, Bundoora*

Set against green landscapes, Lunar Townhouses bring lifestyle luxury to the neighbourhood. A carefully integrated yet distinctly individual series of 14 two-level townhouses have their own entrances and 2 car spaces. Design encourages the open flow of space and light and offers flexible zones for dining, entertaining and lounging.

**DATE COMPLETED**  
June 2021

**COMPLETED VALUE**  
\$33,000,000



**LUNAR APARTMENTS**  
*Polaris 3083, Plenty Road, Bundoora*

Lunar Apartments deliver the best in innovative modern design, underscored by environmentally sustainable principles. Architecture by multi-award winning ClarkeHopkinsClarke focuses on premium quality and modern functions as priorities for each residence. Light-filled living with distinctly upmarket finishes and luxury inclusions impress with their timeless style and ease of living.

**DATE COMPLETED**  
June 2021

**COMPLETED VALUE**  
\$33,000,000





**ECLIPSE HERITAGE APARTMENTS STAGES 1 & 2**  
*Polaris 3083, Plenty Road, Bundoora*

Eclipse is an exclusive collection of only 10 apartments that re-imagine heritage design for modern living. A thoughtful approach brings old and new together in an individual and unique expression of residential living. Authentic red brickwork, solid wood, box sash windows, white gables, pitched roof lines and other original features have been preserved to define the façade. Highly acclaimed ClarkeHopkinsClarke architects have respectfully reworked the design to retain the grand scale of the original building.

**DATE COMPLETED**

June 2021

**COMPLETED VALUE**

\$20,000,000



**ECLIPSE TOWNHOUSES STAGES 1 & 2**  
*Polaris 3083, Plenty Road, Bundoora*

A luxury collection of 19 dual level townhouses, all featuring distinctly larger spaces, refined architectural inclusions and a selection of superior materials and finishes. The townhouses have been designed as a premium benchmark to celebrate the beginning of the final residential stage of the Polaris 3083 Masterplan. This highly anticipated collection is situated within the leafy canopies of a tranquil, tree-lined neighbourhood just a few minutes walk from Polaris Town Centre, and are all sold out.

**DATE COMPLETED**

June 2021

**COMPLETED VALUE**

\$20,000,000



**ECLIPSE TOWNHOUSES STAGE 3**  
*Polaris 3083, Plenty Road, Bundoora*

Uncover blissful townhouse living, with ten beautifully designed three & four bedroom townhouses situated on a leafy tree-lined street in the brilliantly connected heart of Melbourne's Inner North. Designed by award-winning architects ClarkeHopkinsClarke, Eclipse Stage 3 offers the best of home comforts. With walls of glazing creating a seamless flow of natural light and sense of connection between a private outdoor retreat and interior living zones, there is increased room to entertain, while also offering a secluded space to relax outdoors.

**DATE COMPLETED**

June 2021

**COMPLETED VALUE**

\$7,700,000





**C.F. ROW**  
*237 Napier Street, Fitzroy*

Awarded the residential development award at the 2018 AIA awards, C.F. Row is an exceptional benchmark development at a leading Fitzroy address which has transformed a factory site into a distinct architectural landmark. Award-winning architects Woods Bagot design adeptly incorporates the site's heritage facade within a 54 apartment and 7 townhouse development across 4 levels, surrounded by landscaping by award-winning Jack Merlo design.

**DATE COMPLETED**  
September 2017

**COMPLETED VALUE**  
\$50,000,000



**ASPIRE**  
*Polaris 3083, Plenty Road, Bundoora*

Blending park life with modern convenience, this premium 19 townhouse and 20 apartment precinct at Polaris is a crafted blend of heritage architecture and contemporary design. Bordering open green spaces and a thriving town centre, the newest addition to the ever growing Polaris masterplan benchmarks highly sustainable urban living without compromising on luxury living.

**DATE COMPLETED**  
2017

**COMPLETED VALUE**  
\$35,000,000









**KUBIX**  
*400 Burwood Highway, Wantirna South*

Bringing inner city style to Knox with spectacular views over 8 levels, Kubix offers contemporary one, two and three bedroom apartments in three secure separate buildings totalling 236 residences. Luxury amenities include an indoor swimming pool, sauna, steam room, gymnasium, alfresco entertaining facilities and a resident's lounge. Kubix has revolutionized modern living in Knox!

**DATE COMPLETED**  
2017

**COMPLETED VALUE**  
\$120,000,000



**SUMMIT 22**  
*Polaris 3083, Plenty Road, Bundoora*

Architecture by ClarkeHopkinsClarke delivers space, light, top level design features and contemporary lifestyle luxuries across 2 levels of 1, 2 and 3 bedroom apartments with generous balconies, ground floor retail, cafés and secure, underground parking. Summit 22 is integrated within Bundoora's foremost dining and retail village bordered by La Trobe University and connected to the CBD by multiple transport options.

**DATE COMPLETED**  
2017

**COMPLETED VALUE**  
\$20,000,000



**CAPELLA**  
*Polaris 3083, Plenty Road, Bundoora*

Inspiring new standards in low maintenance living, Capella features 72 one and two bedroom apartments. The project introduces inner-city style and value for the local market. Set in an idyllic location within the Polaris master-planned development, Capella is steps from the thriving town centre and transport options.

**DATE COMPLETED**  
2016

**COMPLETED VALUE**  
\$30,000,000





**STELLAR TOWNHOUSES**

*Polaris 3083, Plenty Road, Bundoora*

Stellar townhouses sold out within 3 months of launching. This high-demand product was scooped up by locals who had been waiting for a modern townhouse option. The stage included 70 dual-level 3 and 4 bedroom townhouses, which have seen record re-sale numbers since completion, and continues to impress in all the right circles.

**DATE COMPLETED**

2015

**COMPLETED VALUE**

\$35,000,000



**ARCADIA**

*1344 Dandenong Road, Chadstone*

A progressive location, tightly held and future forward. Amenity and access is king. The ever-expanding Chadstone Capital, local universities, transport and recreational facilities delight investors and residents alike.

**DATE COMPLETED**

2015

**COMPLETED VALUE**

\$12,000,000



**8 BOND ST**

*8 Bond Street, South Yarra*

Aspirational living realised at the “Paris End” of Chapel Street. Unique entry into a high density area. Boutique market appeal in both size and exclusivity and added luxury with designer interiors by Sandi Bird.

**DATE COMPLETED**

2014

**COMPLETED VALUE**

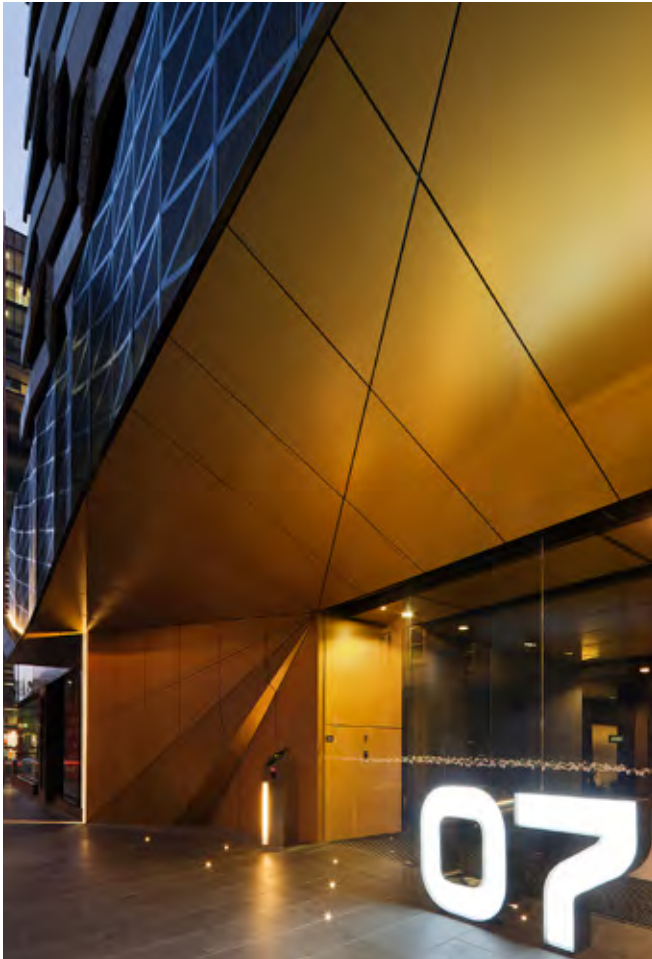
\$15,000,000





**AURA**  
*7 Katherine Place, Melbourne CBD*

Aura is a landmark project set on Flinders Street, opposite Melbourne’s Crown Casino. The 275 apartment development was a outstanding urban example of living with everything on your doorstep. A stylish building with a unique design will see Aura sit proud for years to come.



**DATE COMPLETED**  
 2013

**COMPLETED VALUE**  
 \$135,000,000

**POLARIS 3083 STAGE 1**  
*Plenty Road, Bundoora*

The vision is now a reality. A thriving town centre combines unique streetscapes, places to gather and tranquil landscapes to foster a connected community. Polaris Town Centre features an ever growing offering of dining, cafés, fashion, homewares, Woolworths supermarket, Dan Murphy’s liquor store and everyday essentials, to support the stunning residential apartments in the heart of the precinct.

**DATE COMPLETED**  
 2013

**COMPLETED VALUE**  
 \$75,000,000



**GREVILLE**  
*120A Greville Street, Prahran*

Modernist architecture on one of Melbourne’s iconic streets defines Greville. PLUS architecture developed a interesting and unique outcome for this hotly contested address. Pioneering prior to other developers realising this location as one of Melbourne’s greatest shopping, dining and retail destinations, DealCorp foresaw this as the place everyone would want to live.

**DATE COMPLETED**  
 2013

**COMPLETED VALUE**  
 \$25,000,000







**ERA**  
155 Cremorne Street, Cremorne  
Completed 2006

Completed in 2006, Era is a stand out landmark building in Cremorne, taking a former derelict factory and transforming the site into 140 apartments, 19 townhouses, an internal garden, pool and 4,600 sqm of commercial space.

From boutique developments, mixed use projects to master planned communities, our projects feature the best in design and sustainable principles, pioneering in location and execution, we set the bar for the industry.





Our portfolio includes over 50 successfully completed projects. DealCorp has been privileged to develop within Melbourne over the last 35 years, and we see it as our responsibility to drive higher industry standards in quality, design, sustainability and ultimately, liveability.

**FABRIK**  
*Brunswick 2011*



**ARKANA**  
*Dandenong 2009*



**GATEWAY**  
*Chadstone 2009*



**2OORAK**  
*South Yarra 2007*



**LYSTERVILLE**  
*Malvern 2007*



**ESSENDON GRAND**  
*Essendon 2006*



**THE CHIFLEY**  
*Melbourne CBD 2000*



**YARRA VIEWS**  
*Richmond 1997*









Our client-focused approach is a major key to our ongoing success in the development and construction industry. We recognise that each site, each project and each client is different. We understand that buying property can be daunting, and draw upon our extensive experience within the industry to educate and empower our clients throughout the entire process.

As a forward-thinking business, we believe that you—the client—have a right to know how your investment is being managed. We offer specialised services and educational sessions for clients who want to learn more about architecture, construction, sustainability and design. We don't follow the standards set by other developers – instead, we aim to be leaders in the property market.







"We wanted an apartment that had character and looked different to everything else on the market. At the same time, we also wanted to have modern facilities! The Aspire apartments ticked all our boxes."

**Nhu Nyugen, Aspire**



"We really appreciated how much flexibility the developer showed us in accommodating some special refinements we asked for. We never thought that we could get such a sense of space living in an apartment. We have a very green outlook, without the need to worry about maintaining a yard."

**Andrew and Deborah Judkins, Kubix**





"We looked for a nice home in McKinnon and MCKN is homey, spacious, low maintenance and close to the beach - it's exactly what we have been looking for. We've been looking in this area for some time... three to four months. It was the location, proximity to my job and the proximity to the schools. It was an easy transaction, easy to deal with the developer, and an easy process. I've recommended them to everyone at work"

**Egon and Sidonia Magyar, MCKN**



"We love the location and the fact that everything will be in arms reach. It's such a prime location for a reasonable price in today's market. We are excited for the commute to work being quicker, allowing for more time to enjoy recreation, the wonderful amenities in the development and surrounding the site."

**Fiza Errington, Glenarm Square**



**POLARIS 3083, BUNDOORA**  
is the proud recipient of



2016 UDIA  
Urban Renewal  
Project Award



2017 UDIA  
Environmental  
Excellence Award



EnviroDevelopment  
Sustainable  
Living Award

**C.F. ROW, FITZROY**  
is the proud recipient of



2018 UDIA  
Urban Renewal  
Project Award



**GLENARM SQUARE, GLEN IRIS**  
is the proud recipient of





